

# Biographies of Directors and Senior Management

## Non-Executive Directors

**Tim Clark**, aged 57, Non Executive Director. He was a partner in Slaughter and May, one of the leading international law firms in the world, for 25 years; initially working as a corporate and M&A adviser to a range of companies and institutions and then for the last seven years as senior partner (before retiring in April 2008). He is also a director/trustee of the COIF charitable funds and a member of the International Chamber of Commerce UK Governing Body and the Development Committee of the National Gallery. He was appointed to the Board in August 2008.

**Jonathan Short**, aged 47, Non Executive Director, Founding Partner and CIO of Internos Real Investors LLP a pan-european real estate investment management business. From 2000 to 2007 he was CEO Merchant Banking-Europe for Pramerica Real Estate Investors running a series of pan-european property opportunity funds. From 1983 to 1999 he worked in investment banking in the City for Warburgs, Barings and Lazard. He also sits on the Board of Great Portland Estates plc as a Non-Executive Director and is a Trustee of the Urban Land Institute. He was appointed to the Board in February 2000.

**Philip Burks**, aged 50, Non-Executive Director, co-founded Big Yellow in September 1998. Prior to that he was joint Chief Executive of Edge Properties plc which he co-founded in 1989 which was subsequently listed on the Official List of the London Stock Exchange in 1996 and then taken over by Grantchester Properties plc in 1998. Philip was the Group's Property Director until 30 March 2007, at which date he stepped down to become a Non-Executive Director.

**Mark Richardson**, aged 52, Non-Executive Director, retired from Deloitte in 2008 after a career there of 29 years, the last 19 as an audit partner. Mark's focus in the last few years as a senior audit partner has been on working with clients in the Real Estate and Construction sectors. He is a co-opted member of the Audit and Risk Committee of the Natural History Museum. He was appointed to the Board in July 2008.

## Executive Directors

**Nicholas Vetch**, aged 48, Executive Chairman, co-founded Big Yellow in September 1998. Prior to that he was joint Chief Executive of Edge Properties plc, which he co-founded in 1989 which was subsequently listed on the Official List of the London Stock Exchange in 1996 and then taken over by Grantchester Properties plc in 1998. Mr Vetch is also Non-Executive Director of Blue Self Storage S.L – a self storage operation in Spain.

**James Gibson**, aged 48, Chief Executive Officer, co-founded Big Yellow in September 1998. He is a chartered accountant having trained with Arthur Andersen & Co. where he specialised in the property and construction sectors, before leaving in 1989. He was Finance Director of Heron Property Corporation Limited and then Edge Properties plc which he joined in 1994. Edge Properties was listed on the Official List of the London Stock Exchange in 1996 and then taken over by Grantchester Properties plc in 1998.

**Adrian Lee**, aged 43, Operations Director, was previously a senior Executive at Edge Properties plc, which he joined in 1996. Prior to that he was a corporate financier at Lazard for five years, having previously qualified as a surveyor at Knight Frank. He was appointed to the Board in May 2000.

**John Trotman**, aged 31, Chief Financial Officer, is a Chartered Accountant and former Senior Manager at Deloitte & Touche LLP, where he specialised in the real estate sector and self storage. On leaving Deloitte in 2005, John worked for a subsidiary of the Kajima Corporation and joined Big Yellow in June 2007, and was appointed to the Board in September 2007.

## Senior Management Biographies

**Michael Cole**, aged 43, Financial Controller and Company Secretary, joined Big Yellow in May 1999. Prior to that he was Finance Director at Pulse Train Technology, a market research software specialist whom he joined in 1988 and qualified with CIMA in 1992.

**Paul Donnelly**, aged 55, Corporate Social Responsibility Manager, joined Big Yellow in August 2007 and is an Associate Member of the Institute of Environmental Management and Assessment. Paul was previously the Sustainable Development Manager at Crest Nicholson PLC. Prior to that he was also Environmental Manager at John Laing PLC.

**Stuart Grinnall**, aged 34, IT Manager, joined Big Yellow in July 2000. He is a systems engineer with several years experience developing IT solutions for growth companies and NHS Hospital Trusts.

**Nigel Hartley**, aged 45, Construction Director, joined Big Yellow in January 2000. He is a chartered surveyor with over 18 years experience in the construction industry, both overseas and in the UK, principally in the retail and industrial sectors.

**Cheryl Hathaway**, aged 43, Human Resources Controller, joined Big Yellow in March 2000, having previously been employed as a Human Resources Manager within the Harrods Group. Prior to this she worked for Debenhams in a variety of human resources roles, both within head offices and stores.

**Chris Herbert**, aged 54, Construction Manager, joined Big Yellow in September 1999, having previously worked for Leslie Clark, a Construction Consultancy, for 10 years. Prior to that, he spent 10 years as a contracts/project manager with John Lelliot Building Contractors.

**Nicola Jordan**, aged 42, Retail Operations Manager, joined Big Yellow in March 2003, having previously been employed as an Area Manager with Superdrug for 5 years. Prior to this she has held operational roles with Little Chef & Travelodge and Victoria Wine.

**David Knight**, aged 45, Estates and Facilities Manager, joined Big Yellow in June 2000. He was previously an Estates Manager at Whitbread which he joined in 1997. Prior to this he was Group Facilities Manager at Central Transport Rental Group Plc (formerly Tiphook Plc) having previously qualified as a surveyor at Edwin Hill.

**Rob Strachan**, aged 39, Head of Sales & Marketing, joined Big Yellow in February 2006, having previously been employed as International Marketing Manager for Upper Crust. Prior to this he was Marketing Manager for Caffè Ritazza, and is qualified with the Chartered Institute of Marketing.

**Andrew Watson**, aged 40 Property Director, joined Big Yellow in October 2000 having previously worked as a property acquisition surveyor for McDonald's Restaurants. Prior to that, he was an acquisitions surveyor for Victoria Wine, having previously qualified as a chartered surveyor at Herring Baker Harris.

**Tom Wilcockson**, aged 52, International Franchise Director and Head of Business Development, joined Big Yellow in July 2007. He has over 16 years experience of international franchising, having previously played a key role in the international success of both Bhs and Early Learning Centre.